

# Real Estate Investing: An Effective Solution Amid Rising Inflation

Inflation has the potential to erode investment returns and income potential, so exposure to investment strategies that can insulate portfolios is critical. One such strategy: real estate. In periods of rising inflation, we believe exposure to real estate continues to provide portfolio benefits, including the potential for attractive returns and income generation.



Attractive Returns  
in Inflationary  
Environments

In periods of higher-than-average inflation, real estate has produced attractive returns relative to stocks and bonds.

## REAL ESTATE HAS GENERATED STRONG RETURNS AMID HIGH INFLATION

Average Quarterly Returns When U.S. Consumer Inflation Was Higher Than Average



As of September 30, 2021. Source: Bloomberg, National Council of Real Estate Investment Fiduciaries. Higher-than-average inflation is measured as when the year-over-year U.S. Consumer Price Index exceeded 4%. During those periods, we examined the average returns of private U.S. real estate (as measured by the NCREIF Property Index (NPI)); U.S. equities (as measured by the S&P 500 Index); and U.S. fixed income (as measured by the Bloomberg US Aggregate Bond Index). The 43.75 time period represents the number of years since the inception of the NPI. See disclosures for index definitions. **Past performance does not guarantee future results.**

## TOTAL RETURN DURING PERIODS WITH THE LARGEST SPIKES IN U.S. CONSUMER INFLATION

Time Period	CPI Increase (Annualized)	Private U.S. Real Estate (Annualized)
The Late 1970s/Early 1980s (3/31/1978 - 6/30/1980)	+11.8%	+18.9%
Late 1980s/Gulf War I (12/31/1986 - 9/30/1990)	+4.9%	+7.8%
Global Health Crisis (6/30/2020 - 9/30/2021)	+5.2%	+10.2%

As of September 30, 2021. Source: Bloomberg, National Council of Real Estate Investment Fiduciaries. CPI stands for the U.S. Consumer Price Index. **Past performance does not guarantee future results.**

We find private real estate has produced strong absolute returns historically during the largest spikes in U.S. consumer inflation. When input costs rise for new development and construction, existing land and buildings become a more appealing alternative. Current property values are boosted as a result.

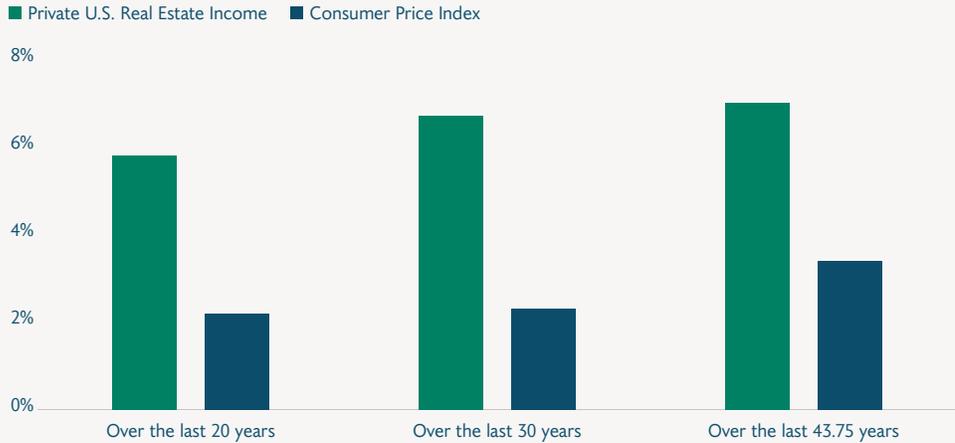


Income Growth  
Higher than Inflation

Real estate income growth has historically outpaced inflation. This is because the inflation escalators built into most leases allow for rent growth that keeps pace with price increases. Additionally, certain property types traditionally have shorter leases, allowing landlords to frequently reset rents in line with rising costs.

**REAL ESTATE INCOME HAS OUTPACED INFLATION**

**Annualized Private Real Estate Income Returns vs. Inflation**



As of September 30, 2021. Source: Bureau of Economic Analysis, Green Street Advisors, U.S. Bureau of Labor Statistics. Private U.S. real estate income is represented by the income return of the NCREIF Property Index (NPI). Income Return measures the portion of total return attributable to each property's net operating income, or NOI. It is computed by dividing NOI by the average quarterly investment for the quarter. Inflation is measured by the U.S. Consumer Price Index. See the disclosures for index definitions and additional information. **Past performance does not guarantee future results.**



Returns that Can  
Withstand Rising Rates

Rising inflation potentially can lead to higher interest rates, as central banks tighten monetary policy in response. This is not necessarily a negative for private real estate returns. Higher interest rates can be associated with an improving economic backdrop, which tends to be positive for real estate fundamentals. Historically, we find that private real estate has produced positive returns during previous U.S. Federal Reserve tightening cycles.

**REAL ESTATE RETURNS HAVE BEEN POSITIVE DURING PAST TIGHTENING CYCLES**

**Private U.S. Real Estate Returns During Periods of Monetary Tightening**



As of September 30, 2021. Source: Bloomberg. Periods of monetary tightening are measured by increases in the federal funds rate. Private U.S. real estate income is represented by the income return of the NCREIF Property Index (NPI).

# Why Brookfield Real Estate

**\$237 Billion**

Assets Under Management

**500 Million+**

Square Feet of Commercial Space

**24,000+**

Operating Employees

"Brookfield" refers to Brookfield Asset Management Inc. and its consolidated subsidiaries. Assets under management (AUM) for Brookfield Asset Management Inc. and its affiliates are as of September 30, 2021. AUM is calculated as total assets presented on a fair value basis, and at 100% for investments that Brookfield consolidates for accounting purposes or actively manages, including investments of which Brookfield or a controlled investment vehicle is the largest shareholder or the primary operator or manager. For all other investments, AUM is presented at Brookfield's or its controlled investment vehicles', as applicable, proportionate share of the investment's total assets on a fair value basis. AUM excludes public securities managed by PSG. Employee figures are reported annually, are as of December 31, 2020, and include investment professionals and operating employees across all of Brookfield's real estate-related business lines (e.g., private funds, listed entities and public securities vehicles), including related operating businesses and portfolio companies.

## DISCLOSURES

©2021 Oaktree Capital Management, L.P.; ©2021 Brookfield Oaktree Wealth Management Solutions LLC; and ©2021 Brookfield Public Securities Group LLC. Brookfield Oaktree Wealth Management Solutions LLC and Brookfield Public Securities Group LLC ("PSG") are subsidiaries of Brookfield Asset Management Inc. ("Brookfield").

This commentary and the information contained herein are for educational and informational purposes only and do not constitute, and should not be construed as, an offer to sell, or a solicitation of an offer to buy, any securities or related financial instruments. This commentary discusses broad market, industry or sector trends, or other general economic or market conditions, and it is being provided on a confidential basis. It is not intended to provide an overview of the terms applicable to any products sponsored by Brookfield.

Except where otherwise noted, this commentary contains information and views as of September 2021, and such information and views are subject to change without notice. Some of the information provided herein has been prepared based on Brookfield's internal research, and certain information is based on various assumptions made by Brookfield, any of which may prove to be incorrect. Brookfield may not have verified (and disclaims any obligation to verify) the accuracy or completeness of any information included herein, including information that has been provided by third parties, and you cannot rely on Brookfield as having verified any of the information. The information provided herein reflects Brookfield's perspectives and beliefs as of the date of this commentary.

## FORWARD-LOOKING STATEMENTS

Information herein contains, includes or is based upon forward-looking statements within the meaning of the federal securities laws, specifically Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include all statements, other than statements of historical fact, that address future activities, events or developments, including, without limitation, business or investment strategy or measures to implement strategy, competitive strengths, goals, expansion and growth of our business, plans, prospects and references to our future success. You can identify these statements by the fact that they do not relate strictly to historical or current facts. Words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and other similar words are intended to identify these forward-looking statements. Forward-looking statements can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining our actual future results or outcomes. Consequently, no forward-looking statement can be guaranteed. Our actual results or outcomes may vary materially. Given these uncertainties, you should not place undue reliance on these forward-looking statements.

## INDEX PROVIDER DISCLOSURES

Index performance is shown for illustrative purposes only and does not predict or depict the performance of any investment. There may be material factors relevant to any such comparison such as differences in volatility and regulatory and legal restrictions between the indexes shown and any investment in a Brookfield strategy, composite or fund. Brookfield obtained all index data from third-party index sponsors and believes the data to be accurate; however, Brookfield makes no representation regarding its accuracy. Indexes are unmanaged and cannot be purchased directly by investors.

Brookfield does not own or participate in the construction or day-to-day management of the indexes referenced in this document. The index information provided is for your information only and does not imply or predict that a Brookfield product will achieve similar results. This information is subject to change without notice. The indexes referenced in this document do not reflect any fees, expenses, sales charges or taxes. It is not possible to invest directly in an index. The index sponsors permit use of their indexes on an "as is" basis, make no warranties regarding same, do not guarantee the suitability, quality, accuracy, timeliness and/or completeness of their index or any data included in, related to, or derived therefrom, and assume no liability in connection with the use of the foregoing. The index sponsors have no liability for any direct, indirect, special, incidental, punitive, consequential or other damages (including loss of profits). The index sponsors do not sponsor, endorse or recommend Brookfield or any of its products or services.

## INDEX DEFINITIONS

The Bloomberg US Aggregate Bond Index is a broad base, market capitalization-weighted bond market index representing intermediate term investment grade bonds traded in the United States.

The NCREIF Property Index (NPI) is an index of quarterly returns reported by institutional investors on investment-grade commercial properties owned by those investors and is not a measure of non-listed REIT performance. Brookfield REIT is a non-listed REIT that will invest its portfolio in commercial-grade properties as well as in real estate-related securities. The NCREIF Property Index is based on appraisals and is calculated before the effects of leverage. Brookfield REIT uses appraisals in its calculation of NAV, which is not based on a public market, and will employ leverage. The NCREIF Property Index does not reflect the impact of transaction costs, management and other investment-entity fees and expenses or the costs associated with raising capital or being a public company, which lower returns. Brookfield REIT is a public company with an external advisor conducting a perpetual offering and will incur the aforementioned costs. Its shares should be considered as having limited liquidity and may be illiquid.

The S&P 500 Index is an equity index of 500 widely held, large-capitalization U.S. companies.

The Consumer Price Index (CPI) is a measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services. Indexes are available for the U.S. and various geographic areas from the U.S. Bureau of Labor Statistics.

 [brookfieldoaktree.com](http://brookfieldoaktree.com)

 [info@brookfieldoaktree.com](mailto:info@brookfieldoaktree.com)

 +1 212-549-8380 or 855-777-8001

**Brookfield** |  **OAKTREE**  
WEALTH SOLUTIONS