Redefining Alternative Investments

# **Brookfield** | OAKTREE

WEALTH SOLUTIONS

For years, many alternative investments were restricted to institutions and the wealthiest individuals. Not anymore. Brookfield Oaktree Wealth Solutions is offering a diversified mix of institutional-caliber strategies to all.

Brookfield | OAKTREE

Brookfield acquired a majority interest in Oaktree Capital Management in 2019, creating one of the world's largest alternative asset managers. Together, we have unparalleled investment experience across real assets and credit, among other areas.

Real assets, such as real estate and infrastructure, tend to generate strong, steady income and produce cash flows that adjust with inflation. They are often backed by long-term contracts, and the highest-quality properties tend to be scarce—making them more likely to appreciate quickly. These characteristics can provide investors with attractive returns with downside protection.

Alternative credit strategies can serve as a substitute for traditional fixed income. High-yield bonds, convertible securities, leveraged loans, structured credit instruments, private debt and distressed debt—like real assets—can all provide strong, consistent returns while also limiting downside risk.

At Brookfield and Oaktree, we share a long-term, value-driven and contrarian investment style—and our market knowledge and in-depth operating experience give us an edge.

# \$850+ Billion in AUM



# **Brookfield and Oaktree: A Powerful Partnership**

When Brookfield and Oaktree joined forces, we created a powerful partnership that allows us to leverage the rich legacy of each firm.

At Brookfield, we have owned and operated real assets for over 100 years, with our global reach, large-scale capital and operational expertise shaping every investment we make. At Oaktree, over the last 25+ years, we have established ourselves as a leading global alternative investment manager with expertise in credit strategies. The success of our partnership stems from our deep history, shared commitment to our clients and diversified mix of global investment strategies.

# 1890s

1950s

1960s

1970s

# 1980s

#### 1899

The São Paulo Tramway, Light and Power Company—aka "The Light"—is founded

## 1954

Montreal-based Peter Bronfman founds Edper Investments from the sale of Seagram Company shares

### **1969** The Light rebrands as Brascan, a blend of "Brasil" and "Canada"

### **1979** Edper acquires control of Brascan

Howard Marks is joined by Sheldon Stone at Citi, focusing on credit analysis and managing

high-yield bonds

### 1985

1983

Howard and Sheldon move from Citi to TCW and establish the firm's high-yield bond department

### 1987

Bruce Karsh joins TCW to establish Special Credits funds for distressed debt investing

#### 1989

Brookfield Public Securities Group is created At Brookfield Oaktree Wealth Solutions, we partner with financial advisors to bring institutional-caliber alternative solutions and insights to individual investors.

1990s	2000s	2010s	2020s
1990	2001	2010	2020
Brascan acquires	Under Bruce	Brookfield closes	Oaktree celebrates
a portfolio of	Flatt's leadership,	its \$2.7 billion	its 25-year anniversary
distressed real	Brookfield closes	initial flagship	its 25 year anniversary
estate, kicking	its inaugural	global private	2021
off a major	private equity fund	infrastructure fund	Brookfield launches
U.S. expansion			its initial flagship fund for
·	2005	2013	investing in and facilitating
1990	Brascan is renamed	Brookfield closes	the global shift to a
Howard writes	Brookfield Asset	its \$4.4 billion	net-zero-carbon economy
his first investment	Management	initial flagship	2024
memo, stating:		global private real	2021
"If you can avoid		estate fund	Brookfield and Oaktree
the losers (and losing years), the winners		2013	partner to establish Brookfield Oaktree
will take care		Barron's names	Wealth Solutions
of themselves"		Howard "Wall	Wealth Solutions
		Street's Favorite	
1995		Guru" on its cover	
Howard, Bruce			
and Sheldon found		2019	
Oaktree Capital		Brookfield	
Management		announces	
		it will buy	
		62% of Oaktree	

# **Our Solutions**

Adding alternatives to a traditional portfolio of equities and bonds can provide greater income potential, capital appreciation, inflation protection and diversification. It's no wonder, then, that investor demand for alternatives has been rising for decades.

Yet not all alternative investments are created equal. Successful investment in alternative assets requires scale, operational expertise and experience through market cycles. Brookfield and Oaktree's respective histories—and now powerful partnership—make us the ideal provider for individual investors seeking access to high-quality alternatives.

Some may look to the public markets to meet liquidity needs and overcome access constraints, while others may turn to the private markets. Across public and private markets, we develop innovative solutions for individual investors, leveraging our individual strengths.

Diversification does not ensure a profit nor protect against loss in a declining market.

# Our Strengths, Delivered Across a Broad Array of Solutions



Our platform offers wealth clients innovative alternative solutions that realize the strengths only we can deliver.

# **Our Insights**

At Brookfield Oaktree Wealth Solutions, we publish a wide array of content designed to help investors make informed decisions.

# Macro & Market

Commentaries providing our latest global outlooks and asset class views

### Education

Primers simplifying the complexities of asset classes and investment strategies

## **Solutions**

Brochures and other materials to help inform investors about our capabilities and strategies

### Investment

White papers, articles, videos and podcasts featuring insights from our investment teams

# **Our Partnership With You**

Our global footprint and institutional expertise provide us with unique perspectives on investors' needs. In fact, many of the largest investors worldwide already invest with us.

Now, we are offering our institutional-caliber solutions to individual investors. We aim to build trusted, long-term partnerships with financial advisors, providing the highest level of service to help you and your clients.

### The Brookfield Oaktree Wealth Solutions Advantage



Alternative solutions focused on investors' needs



Product and portfolio expertise

Valuable market and investment insights

Strong and trusted brands

Operational ease and excellence

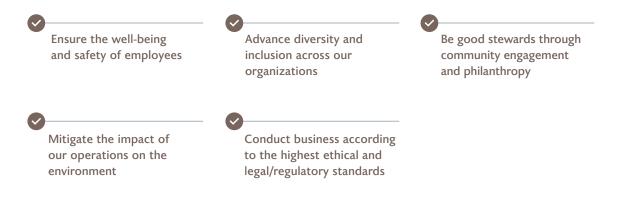
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# Responsibility

As a responsible investor and firm, we are committed to environmental, social and governance (ESG) practices that have a positive impact on the world around us.

### Operations

We have embedded ESG principles throughout our operations to help ensure that our business will be sustainable well into the future. We are guided by several key principles:



#### Investments

ESG factors play a key role in our investment decisions, beginning with the due diligence of potential investments and carrying through to our portfolio management over the long term.

### Signatory of:



The **PRI** is one of the world's leading proponents of responsible investing; it works on understanding the investment implications of ESG factors and supporting an international network of investor signatories in incorporating these factors into their investment and ownership decisions.





#### The Net Zero Asset Managers

**Initiative** is an international group of asset managers committed to supporting the goal of net-zero greenhouse gas emissions by 2050 or sooner (in line with global efforts to limit warming to 1.5 degrees Celsius) and to supporting investing aligned with net-zero emissions by 2050 or sooner.

## Member of:



The **Sustainability Accounting Standards Board (SASB)** connects businesses and investors on the financial impacts of sustainability.



The **Prince's Accounting for Sustainability Project (A4S)** was established by HRH The Prince of Wales in 2004 to mobilize action and leadership by the finance and accounting community.



**BSR** is an organization of sustainable business experts that works with its global network of the world's leading companies to build a just and sustainable world.

# **Contact Us**

Our dedicated team is here to work directly with you.

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Brookfield Asset Management completed a 62% acquisition of Oaktree Capital Group, LLC on September 30, 2019.

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Brookfield Oaktree Wealth Solutions LLC is registered as a broker-dealer with the U.S. Securities & Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC").

