



# The Oaktree Advantage



OAKTREE

# The Oaktree Advantage

Oaktree Capital Management, L.P. (“Oaktree”) is a leader among global investment managers specializing in alternative investments, with a deep heritage in credit solutions. All investment activities are conducted according to a unifying philosophy that is embraced by our experienced team of specialists focused on delivering competitive investment results with risk under control.

---

“Only truly superior skill, discipline and integrity are likely to produce consistently high returns in the long run with limited risk.”

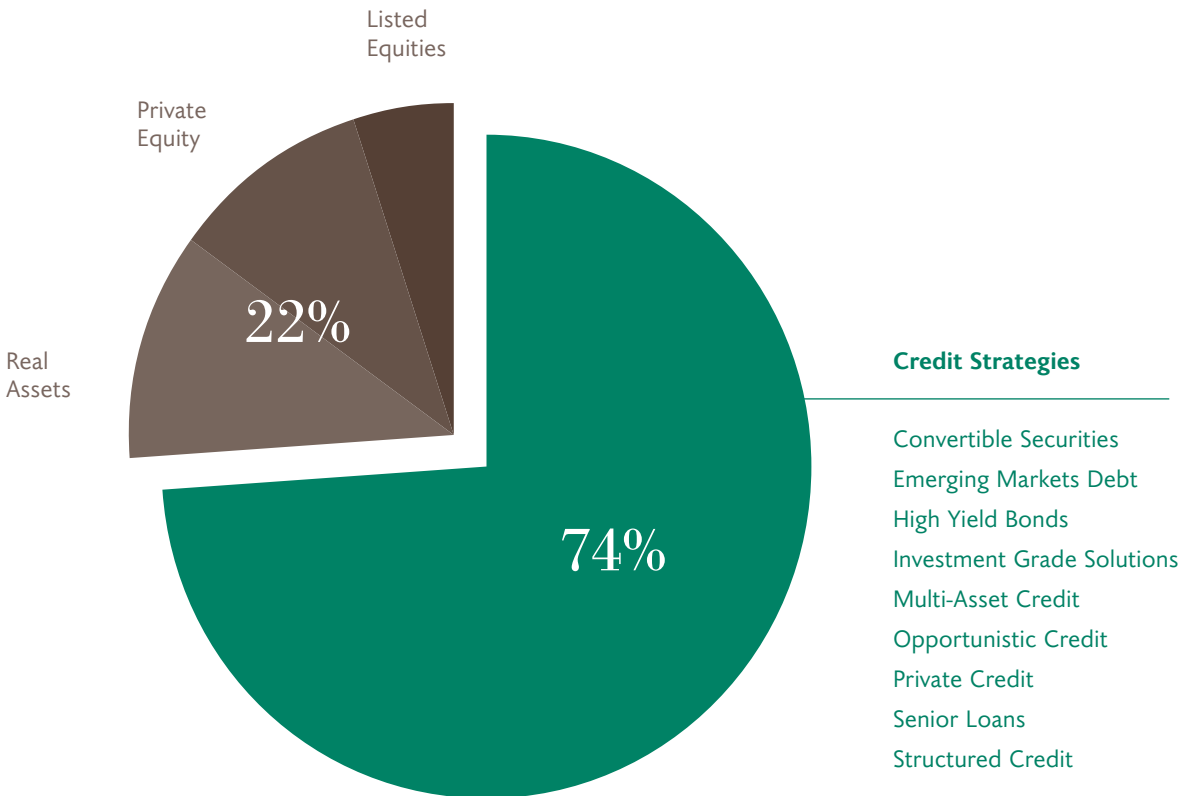


HOWARD MARKS  
CO-CHAIRMAN,  
CO-FOUNDER



# Specialized Credit Strategies

Oaktree has a long history of delivering credit solutions that invest in both liquid and illiquid instruments, sourced directly from borrowers and public markets.



**\$189 Billion**  
Total AUM

**\$126 Billion**  
Credit-Centric

**30+ Years**  
Credit Investing Over  
Multiple Cycles

Firm AUM breakdown shown as of as of December 31, 2023.  
Source: Oaktree.

# Unifying Investment Philosophy

While varied in investment objective and risk/return profile, each strategy is grounded in Oaktree's unifying investment philosophy that consists of six enduring tenets that have not changed since the firm was founded in 1995.



## Primacy of risk control

If we avoid the losers, the winners take care of themselves



## Benefits of specialization

Our team members' experience and expertise give us a substantial advantage



## Emphasis on consistency

A superior record is best built on a high batting average rather than the hope that great years will outweigh dismal ones



## Macro-forecasting not critical to investing

Superior knowledge of companies and their securities is the best foundation for consistently excellent performance



## Importance of market inefficiency

It is only in less-efficient markets that hard work and skill are likely to produce superior returns



## Disavowal of market timing

The ability to correctly time markets is limited at best; we are fully invested whenever we can find attractive investments

# Experienced Team of Investment Professionals

Established in 1995 by a team that had been investing together since the mid-1980s, the firm has grown to a global team that includes more than 1,200 employees across 22 cities and 17 countries.



252+

Credit Investment Professionals

52

Portfolio Managers

25

Average Years of Experience

As of December 31, 2023.  
Source: Oaktree.

# Our Commitment

Oaktree believes in putting clients' interests ahead of their own and treating all clients equally. Today, clients around the world have entrusted Oaktree with their assets.

65 of 100

Largest U.S. Pension Plans

550+

Corporations Around the World

39 of 50

State Retirement Plans in the U.S.

300+

Endowments and Foundations Globally

18

Sovereign Wealth Funds

Finding opportunities in today's credit markets requires experience and expertise built over time. Contact Brookfield Oaktree Wealth Solutions to learn more about how we can help you meet your portfolio objectives.

The information contained herein is for educational and informational purposes only and does not constitute, and should not be construed as, an offer to sell, or a solicitation of an offer to buy, any securities or related financial instruments. This commentary discusses broad market, industry or sector trends, or other general economic or market conditions, and it is being provided on a confidential basis. It is not intended to provide an overview of the terms applicable to any products sponsored by Brookfield Asset Management Inc. and its affiliates (together, "Brookfield"). Information and views are subject to change without notice. Some of the information provided herein has been prepared based on Brookfield's internal research, and certain information is based on various assumptions made by Brookfield, any of which may prove to be incorrect. Brookfield may not have verified (and disclaims any obligation to verify) the accuracy or completeness of any information included herein, including information that has been provided by third parties, and you cannot rely on Brookfield as having verified any of the information.

The information provided herein reflects Brookfield's perspectives and beliefs as of the date of this commentary.

© 2024 Brookfield Asset Management Inc.

00121-3



[brookfieldoaktree.com](https://brookfieldoaktree.com)



[info@brookfieldoaktree.com](mailto:info@brookfieldoaktree.com)



855-777-8001

**Brookfield** | **OAKTREE**

WEALTH SOLUTIONS